VI. Prepare for your financial future – save.

A. Money myths.

- 1. I don't have a large estate, so I don't need a will.
- 2. I don't need health, disability, or life insurance because I trust God.
- 3. It is better to buy insurance which is an investment with cash value, rather than just paying for term insurance.
- 4. It is smart to buy extended warranties on electronic products in case they break.
- 5. The best insurance has little or no co-pays or deductibles.
- 6. I don't need to save for retirement because I will be receiving Social Security.
- 7. I don't need to save for retirement because I plan to work until the day I die.
- 8. Professional financial advisors can be trusted to give me sound advice, especially if they are friends.
- B. Buy insurance so that you can be prepared to meet your obligations even in calamity.
 - 1. Is insurance unbiblical? Prov. 21:5 22:3 I Tim. 5:8
 - 2. Insurance spreads risk among many policyholders. Pr. 10:15
 - a. When unlikely catastrophe happens to one policy holder, the premiums of the others pay for it.
 - b. Insurance companies are not a charity to help you avoid paying what you owe (i.e. maternity). They have to collect enough in premiums to pay out claims.
 - 3. Health insurance guards against catastrophic medical expenses.
 - 4. Life insurance meets the needs of your family by replacing your income if you die. II Ki. 4:1-7 I Tim. 5:8
 - a. A general rule would be at least ten times present income.
 - b. My advice would be to buy 20 year level premium term life insurance.
 - c. My advice would not be to buy insurance as an investment -- whole life, etc. You will do better buying term insurance and investing the rest on your own.
 - d. Don't cancel one policy until you have a new policy in place.
 - e. Do you need to insure a spouse who doesn't work outside the home?
 - 5. Long-term disability insurance is important because you are more likely to be disabled than to die before retirement age.
 - 6. Auto insurance and homeowners insurance protect your property from theft and damage and your financial assets from liability.
 - 7. Save money by having the highest deductibles and co-pays you can afford.
 - 8. Other forms of insurance: long term care, identity theft.
 - 9. Insurance to avoid extended warranties, credit card protection, dread disease policies, accidental death, burial, mortgage insurance.
- C. Anticipate future expenses or financial crises through saving. Pr. 6:8 30:24-25 21:20
 - 1. Disciplined accumulation of savings is wise. Prov. 13:11 28:20
 - a. Forego pleasure now for the sake of the future.
 - b. Consider the opportunity cost of what you want to spend now.
 - 2. First, establish an emergency fund (\$1000 minimum).
 - 3. Then, save for future major purchases (car, home repair, appliances, furniture).
 - 4. During times of prosperity, prepare for possible lean years in the future by keeping 3-6 months expenses in savings. Gen. 41:28ff
 - 5. Prepare for your children's education.
 - 6. Plan for your retirement.
 - 7. How much saving is too much (hoarding)? Luke 12:16-21

D. Invest wisely.

- 1. Savings (i.e. emergency fund) which could be needed at short notice should be kept safe and liquid (i.e. insured bank or money market account).
- 2. Longer term funds (i.e. retirement) can be invested more aggressively.
 - a. You can ride out the ups and downs of the market.
 - b. Equities (stocks) tend to produce a better return over long periods of time.
- 3. Investment risk tends to increase with anticipated return.
- 4. Diversify your investments. Ecc. 11:2,6
- 5. Never invest in anything you don't understand.
- 6. Beware of "get rich quick" schemes and other investment scams! Pr. 13:11 28:19-20,22 15:27 27:12 Ecc. 5:13-14
- 7. People fall for scams because of greed, pride and envy. I Tim. 6:9 Ps. 73:3
- 8. Apply wisdom and seek godly counsel. Pr. 15:22 18:15
- 9. Beware of financial advisors (salesmen) who may have a conflict between your interests and theirs. Pr. 22:3
 - a. What is the person who is selling this investment getting out of this transaction? (front end loads, commissions, fees, expenses, back end loads)
 - b. Don't be rushed into a decision. Sleep on it. Seek counsel.
- 10. If you need professional financial advice it is better to pay for the advice and make no-load/fee investments than to be steered into high commission investments.
- 11. Beware of investing with friends and family!

E. Types of investments

- 1. Lending money to others: bonds and CDs.
 - a. How can you make money in bonds and CDs?
 - (1) The primary way these benefit you is through interest.
 - (2) Interest rates are higher for longer term bonds and riskier bonds (junk).
 - (3) A bond can increase in value if interest rates drop.
 - b. What are the risks?
 - (1) Default risk.
 - (2) Inflation and higher interest rates will reduce the market value of a bond.
 - c. Present interest rates are extraordinarily low, thereby punishing investors and helping debtors.
 - d. Because rates are likely to rise with inflation, short term bonds and CDs are much safer investments than long term.
 - e. Is it unbiblical to take interest from others? It is wrong to take advantage of your brothers' desperate need, but it is not wrong to receive investment interest. Lu. 19:23 Ex. 22:25 Ps. 37:26 15:5 Dt. 23:19-20 Pr. 28:8 Lev. 25:35ff Neh. 5:4,7
- 2. Equities/Stocks in which you own a fraction of a corporation.
 - a. How you can make money in stocks?
 - (1) Price appreciation as the company prospers.
 - (2) Dividends (sharing in earnings).
 - b. What are the risks?
 - (1) The company in which you invest can fail.
 - (2) The overall market can drop.
 - c. Different kinds of stocks have different risks and potential returns blue chips, growth, small and mid-cap, international, emerging markets, etc.
 - d. Stocks have returned significantly more than bonds over time; but they are more volatile which makes them better for long term investing.
- 3. Precious metals gold and silver. Hag. 2:8 Mt. 6:19
 - a. Possible benefits of owning precious metals.

- (1) Tangible hedge against the inflation of paper money.
- (2) Doomsday scenario.
- b. Risk. Mt. 6:19
 - (1) The price can drop (a bursting bubble).
 - (2) Confiscation.
 - (3) Theft.
 - (4) Illiquidity.
 - (5) You get no interest or return. Are you burying your talents? Mt. 25:15ff
- c. The conventional wisdom is to put 5-10% of your long term savings into precious metals.
- 4. Other investments: real estate, annuities, currency trading, futures etc.

F. Other practical investment issues.

- 1. In addition to buying individual stocks and bonds, one can buy mutual funds which pool the money of many investors and spread risk.
 - a. Each mutual fund has its own focus: stocks, bonds, (even real estate) or a mix.
 - b. Watch carefully the fees and expenses of mutual funds.
- 2. You can put your long term investments into tax-advantaged retirement accounts (IRA, 401k, 403b etc.).
 - a. A normal IRA, 401K, or 403b allows you to defer tax payments until you withdraw the money upon retirement.
 - b. Roth IRA allows you to pay the tax now and then to withdraw the money upon retirement, including the appreciation, tax-free.
 - c. Your retirement account can be held in a bank or with a mutual fund.
 - d. If your company offers to match your retirement contribution. take it.
- 3. It is wise to gradually move in or out of more risky investments (i.e. stocks and commodities) and to re-balance your investments periodically.
- 4. Social Security and Medicare may help, but don't rely upon these programs.
- 5. Defined benefit retirement plans are rare in the private sector, but still common among government workers.
- 6. Wise saving and investing will enable you to do more for the Lord.
- 7. You can save money on taxes by giving appreciated assets to charity (i.e. stocks).
- 8. Your ultimate security is in the Lord, not your earthly assets. Luke 12:13ff

G. Make a will.

- 1. Who will finish raising your children?
- 2. Will your (the Lord's) assets be distributed according to your desires?
- 3. Leave an inheritance to your children. Pr. 13:22 19:14 20:21 II Co. 12:14
 - a. First you had better train them how to acquire, spend, and save money.
 - b. Must you treat your children equally?
- 4. You may want to include your church or favorite charities in your will.
- 5. Provide direction to those who will settle your affairs.
- H. Create a legacy drawer cover letter, will and trust, list of financial accounts, insurance policies, passwords, and other important documents.
- I. Investment exercise.
 - 1. Calculate your net worth.
 - 2. Evaluate your insurance risks.
- J. Case study: The naive believes anything.

VII. Concluding applications.

- A. Make it your goal to be wise, not rich! 23:4-5 19:1 28:6,22 8:10-11 15:16-17 16:16
 - 1. Material things will never satisfy you. Ecc. 5:10, 15
 - 2. Seek wisdom and your financial needs will be met. Mt. 6:33 He. 13:5-6 Ps. 34:10
 - 3. Be rich toward God. Luke 12:21
- B. You can't take it with you. II Pet. 3:10-13 Ecc. 5:15 Mt. 6:19-21
- C. Remember our Lord Jesus Christ Who paid your debt. II Co. 8:9

VIII. Appendix.

A. Recommended resources

- 1. "Money Possessions and Eternity," by Randy Alcorn.
- 2. "The Total Money Makeover," by Dave Ramsey.
- 3. "Financial Peace Revisited," by Dave Ramsey.
- 4. "Your Money Map," by Howard Dayton (Crown Ministries).
- 5. "Money: God or Gift", by Jamie Munson.
- 6. "Family Money Matters", by John Temple (Day One).
- 7. "48 Days to the Work You Love," by Dan Miller.
- 8. "What Color is Your Parachute?" by Richard N. Bolles.
- 9. "Your Career in Changing Times," by Lee Ellis and Larry Burkett
- 10. Crown Ministries www.crown.org (free articles, online calculators and forms).
- 11. Dave Ramsey www.daveramsey.com (Some free tools, but some cost money).
- 12. www.mint.com free budgeting and financial record keeping online.

B. Dave Ramsey's baby Steps to financial freedom.

- 1. Save \$1000 cash as a starter emergency fund.
- 2. Start paying off your debt using the debt snowball.
- 3. Finish the emergency fund -3 to 6 months expenses saved.
- 4. Invest 15% of your income in retirement.
- 5. Invest/save for college
- 6. Pay off your home mortgage.
- 7. Build wealth and give.

C. Crown Ministries Money Map.

- 1. Destination 1: Saving for Emergencies.
- 2. Destination 2: Your Spending Plan.
- 3. Destination 3: Consumer Debt Paid Off.
- 4. Destination 4: Saving for Major Purchases.
- 5. Destination 5: Investing.
- 6. Destination 6: Planning Your Estate.
- 7. Destination 7: True Financial Freedom.

D. Money issues at various stages of life.

- 1. College avoid student debt, don't use credit cards, start working with a budget (to establish a lifelong habit).
- 2. Young Adult pay off student debt, live modestly (budget), establish career, start saving for retirement (compounding), save to buy a home and for kids' college.
- 3. Middle Age seek to pay off house, get retirement savings in order, don't wipe out savings paying for kids' college.
- 4. Retirement move your retirement assets into more conservative/safe investments, live carefully within your budget, be generous with your time and resources.